

## An Update from Johnson O'Connor

MARCH 23, 2022 | BY: THE RECRUITING TEAM



Good afternoon,

I hope this note finds you well, and that 2022 is off to a good start. As we are saying around here, better days ahead!

Finishing 2021 with our third consecutive year of double-digit growth, our prospects for 2022 look just as good, if not better. Our approach to running the Firm is based on trust and accountability – not metrics – a characteristic viewed very positively by our team members, as well as lateral recruits.

Speaking of team members, we are 80 now, and have employees in various states, including Kentucky, Texas, and California, as well as here in Massachusetts. We've navigated the circuitous Covid path using the aforementioned principles of trust and accountability. Team members are able to work where they prefer, without any in-office mandates. What matters to us is high-quality work, not where that work is done.

Despite the consolidation in the market, we remain committed to our independence (77 years and counting!). We talk openly about our succession planning and, in fact, have a formal plan in place, underpinned by a group of younger partners. Independence takes diligence, honesty, and trust, and we are confident that our earnest approach will lead to the next generation of leadership.

Opportunities abound at Johnson O'Connor, and we are always looking for the next great client, team member, idea, etc. Please contact me directly with any questions.

Better days ahead!

Very truly yours,

Stephen J. Feron, CPA  
Managing Partner

[s.feron@johnsonoconnor.com](mailto:s.feron@johnsonoconnor.com)